

# The global Shading Partnership

— Best-in-class design, manufacturing,  
installation and operation of shading



# Welcome to the VCP Network

The VCP Network is Vestamatic + CRE + Partner (VCP) in Europe and Australia and New Zealand. We are delivering automation solutions

- better suited to the user's needs,
- with the design risk covered by our network,
- future proof and open in technology implemented,
- competitive in pricing through holistic understanding of installation cost,
- through independent and experienced entrepreneurial partners.

Doing so, it is much more than hardware - it's an approach, a method and way of delivering automated shading solutions to meet the needs of the modern construction industry.

The VCP network consists of leading companies around the world who manufacture, deliver and maintain shading projects – all of these companies share a common ethos, an entrepreneurial approach and passion to deliver a great solution.

This is supported by unified software and hardware solutions that not only meet the needs of today's buildings but are looking ahead to tomorrow. Following the principles of IoT and open standards we minimise the hardware, improve motor capability and most importantly keep solution costs to a minimum.

The VCP network has been established to:

1. Support automated shading solutions from inception to end-of-life across an international market
2. Ensure quality of delivery and maintenance regardless of country or continent
3. Provide Developers, Architects, Builders and Consultants a go-to network of professionals for all shading projects
4. Improve the experience of delivering and living with shading solutions.
5. Support facility managers in operating shading products better.

Together we are ONE Global Partner for Shading Solutions.





# The VCP Approach

Having sat in hundreds, if not thousands of project meetings discussing Automated Shading Solutions, it is clear to us what is important, and a single statement covers all:

*“Will this solution work and how much is it going to cost the project?”*

The VCP answers this and more, with a focus not only on the shading package but the ASSOCIATED costs that the traditional approach of design and tendering would not ensure good value. With a true understanding of the demands of the local market and project delivery on all aspects of the installation allows the VCP to consult on these wider aspects and offer huge potential savings whilst maintaining, or more likely, increasing the functional specification.

It is always best to agree a design early, to optimise all elements of the associated packages from cable routes, integration with third party

systems and even as simple as where holes and penetrations need to be located.

That said, even with late intervention on the design, the advantages can still be considerable. It is never too late to introduce the VCP!

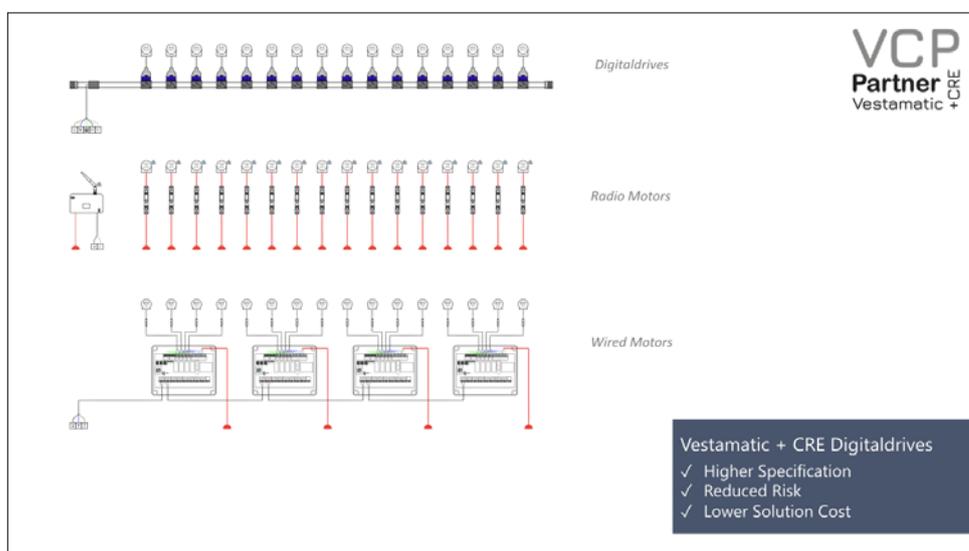
In answer to the above statement:

The solution will work; what is important is how it works and what impact does it have on the overall building.

ONE Global Partner for Shading Solution

# Understanding the design imperatives of automated shades

We are working with architects, planners, consultants and general contractors in creating the best solution suited for the building design, the users demand and, in the budget, given.



It's not that one solution fits all, it's about understanding what is the "right" solution. We design solutions using the toolbox of:

- Digitaldrives
- Radio Motors
- Wired Motors

As experienced partners with 1000+ projects we are building the best solution and size it to the needs of the project. Together we are not selling products, we are consulting and delivering turnkey what is needed.





**Successful with  
our partners**





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